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AGS

ASIA
GULF
SERVICES



Asia Gulf Services L.L.C.

API TOWER, SHEIKH ZAYED ROAD
1104, PO BOX 6231
Dubai, U.A.E.

Tel. + 9714 332 73 70
Fax + 9714 332 96 44
dubai@asiagulfservices.com

asiagulfservices.com



AGS

ASIA
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SERVICES

FINANCING ■ TRADING ■ BUSINESS DEVELOPMENT



BUSINESS LINES

FINANCING, INVESTMENT & COMMERCIAL ADVISORY SERVICES



- Market and competitors analysis
- Strategy and positioning
- Organization, supervision and review of due diligence
- Valuation and price recommendations
- Preparation of offer documentation
- Arrangement and structuring of financing

TRADING & LOCAL INDUSTRIAL / TECHNICAL SUPPORT



- Trading and sourcing
- Local content and offset management
- Industrial program management
- Logistics and certification
- Human resources management
- Technical translations

BUSINESS DEVELOPMENT & COMMERCIAL OPERATIONS SUPPORT



- Search for industrial and infrastructure projects
- Administrative, logistical and commercial introduction support
- Assistance in negotiations
- Monitoring contract execution

REFERENCES

OIL & GAS

- Contract negotiation for the sale of Offshore platforms (Bouygues Offshore / Saipem).
- Sale of seismic equipments (Sercel).
- Introduction, assistance and logistics support in the Caspian Region for the world leader in offshore drilling (Transocean)...



INFRASTRUCTURE & CONSTRUCTION

- Opening national markets for large international construction companies (Bouygues, Besix, Vinci ...)
- Consulting and local support to a major Japanese industrial group for the installation of a water treatment facility (Ebara).
- Setup of partnership between a French architectural firm and a European construction company for the construction of a prestigious building (Besix / Inter'Art Etudes)...



ADVANCED TECHNOLOGY

- Commercial support of a leading European company in the field of UAV Surveillance (Sagem Defense).
- Consulting for a world leader in the conversion of Airbus aircraft in Central Asia (EFW/EADS).
- Strategic industrial partnership with a large European group specialising in defence, air traffic control, aerospace, surveillance and gas pipeline security (Thales)...



CONTACTS

United Arab Emirates

Matthieu MITTERRAND
General Manager

m.mitterrand@asiagulfservices.com

Kazakhstan Wladimir GREKOFF w.grekoff@asiagulfservices.com

Russia Tatiana PANIOUKOVA t.panioukova@asiagulfservices.com

Turkmenistan Stepan SCHERBAKOV s.scherbakov@asiagulfservices.com

Uzbekistan Anna RIBKINA a.ribkina@asiagulfservices.com

Azerbaijan Asgar ALAKBAROV a.alakbarov@asiagulfservices.com

Switzerland Christian PETIBON c.petibon@asiagulfservices.com